



the global voice of  
the legal profession

**\* UP TO 10.75 CPD  
HOURS AVAILABLE**

A conference presented by the IBA Corporate Counsel Forum  
and supported by the IBA European Forum.

# 7th Annual Corporate Counsel Conference

**17–19 February 2008  
Frankfurt am Main, GERMANY**

The conference will include the following topics:

- Risking it all: how should your company respond to allegations of bribery and corruption?
- Voluntary to mandatory: the metamorphosis of initiative into law
- Current important antitrust decisions
- Approach the future with confidence: diversity, gender, age and other important employment issues affecting the workforce
- Is the merely quantifiable really real? Metrics, data capture and quantitative reporting to management
- How to be an in-house leader: the evolving role of in-house counsel

**Also introducing 'Speed table talks'** – a new interactive session to exchange your views and opinions on a variety of issues affecting in-house counsel.

**Day two is open exclusively to corporate counsel.**

## Keynote Speakers:

*Dr Hans Wijers* CEO, Akzo Nobel, Amsterdam, The Netherlands  
*Peter Solmssen* Member of Corporate Executive Committee and General Counsel,  
Siemens AG, Munich, Germany

## Who should attend?

All levels of in-house lawyers and corporate counsel involved in cross-border commercial transactions, and senior practitioners from across Europe.

\* As per the Law Society of England and Wales.  
The number of CPD points/hours available may vary  
for other bar associations and law societies depending on their criteria.

Conference kindly supported by:



*International In-house  
Counsel Journal*



*European Corporate  
Lawyers Association*

# Programme

## Conference Co-Chairs

James E Brumm

*Executive Vice President and General Counsel, Mitsubishi International Corporation, New York, USA; Senior Co-Chair, IBA Corporate Counsel Forum*

Henry Z Horbaczewski

*Senior Vice-President and General Counsel, Reed Elsevier Inc, New York, USA; Co-Chair, IBA Corporate Counsel Forum*

## Sunday 17 February

1800 – 2000

### Welcome Reception

Asia Bar, Hilton Hotel

Sponsored by

ALLEN & OVERY

 FRESHFIELDS BRUCKHAUS DERINGER

HENGELER MUELLER

Linklaters

Continuing Professional Development / Continuing Legal Education

For delegates from countries where CPD / CLE is mandatory, the International Bar Association will be pleased to provide a Conference Certificate of Attendance which, subject to the exact CPD / CLE requirements, may be used to obtain the equivalent accreditation in your jurisdiction.

This conference has been accredited for CPD / CLE by the Law Society of England and Wales. Delegates should ask staff at the registration desk for information as to how to obtain the hours.

## Monday 18 February

0800 – 1730 **Registration**

0845 – 0855 **Introduction**

James E Brumm

0855 – 0900 **Welcome**

David W Rivkin *Debevoise & Plimpton LLP; Chair, IBA Legal Practice Division*

0900 – 0920 **Keynote Address**

Dr Hans Wijers *CEO, Akzo Nobel, Amsterdam, The Netherlands*

0920 – 1050 **Plenary I**

### Risking it all: How should your company respond to allegations of bribery and corruption?

An exclusive screening of a movie drama produced by PricewaterhouseCoopers which shows how the senior management and audit committee of a company react to a crisis situation, demonstrating what could go wrong if correct decisions are not made at key moments. The film (30 minutes in length) and discussion with a pre-eminent panel of speakers in this area will look into the factors which make a reliable internal investigation, how to deal with regulators, what the role of the general counsel should be, and will include a discussion on the imminent changes to the European regulatory environment.

*Moderator*

Duncan Wiggetts

*Leader, PricewaterhouseCoopers Eurofirms OGC Assurance Counselling & Litigation Team, The Hague, The Netherlands; Vice-Chair, IBA Corporate Counsel Forum*

*Speakers*

Lord Goldsmith QC *Former Attorney*

*General of England and Wales; European Chair of Litigation, Debevoise & Plimpton LLP, London, England*

Beat Hess *Legal Director, Royal Dutch Shell Plc, The Hague, The Netherlands*

Andreas Hoffman *General Counsel, Germany, GE Commercial Finance, Munich, Germany*

Colleen P Mahoney *Skadden Arps Slate Meagher & Flom LLP, Washington DC, USA; former Deputy Director of Enforcement, US Securities and Exchange Commission*

Tom de Waard *Audit Committee Chair of ST Microelectronics; Managing Partner, Continental Europe, Clifford Chance LLP, Amsterdam, The Netherlands*

1050 – 1120 **Coffee/Tea Break**

1120 – 1240 **Plenary II**

### Voluntary to mandatory: the metamorphosis of initiative into law

In recent years, corporations have publicly adhered to a number of global initiatives, such as the GRI, or VPs on security and human rights, the ILO standards or the UN Global Compact, to give some examples. But what risk is a corporation assuming when announcing its support of the initiative? When and by what means might a voluntary initiative morph from a suggested 'best practice' or a set of self-imposed behavioural or technical standards into minimum standards against which the company may be judged in the eyes of the law?

*Moderator*

Thomas Hickey *Regional Manager, Office of General Counsel, Hess Oil & Gas, Kuala Lumpur, Malaysia; Secretary, IBA Corporate Counsel Forum*

*Speakers*

Peter Herbel *General Counsel, Total, Paris, France*

Birgit Spiesshofer *Hengeler Mueller, Berlin, Germany*

Jasper Teulings *Senior Legal Counsel, Greenpeace International, Amsterdam, The Netherlands*

1240 – 1300 **Keynote Address**

Peter Solmssen *Member of Corporate Executive Committee and General Counsel, Siemens AG, Munich, Germany*

1300 – 1430 **Buffet lunch**

1430 – 1600

**Concurrent workshop sessions**

### WORKSHOP I

#### Challenges when going global: Entering new markets

The emergence of increasingly powerful economies in regions such as China, India, the Middle East, Eastern Europe, Latin America and Africa have opened up a global legal marketplace for various corporations. Whether in the context of M&A, joint ventures, farm-in concession projects or licensing deals, in-house counsel before going ahead, must anticipate and be ready to overcome certain existing cross-border hindrances such as bribery and other corrupt business practices, unfair competition, piracy, money laundering as well as new trends, including individual arrests or asset freezing and recovery in criminal cases. Significant innovations in the fields of corporate compliance and governance, anti-corruption and antitrust enforcement, intellectual property protection and other foreign multilateral developments also need to be considered as they could potentially affect the company's vital domestic interests,

compelling it to re-evaluate its international competencies and local relationships. The panel will discuss these challenging issues and more.

*Moderator*

**Pedro Aguiar de Freitas** *General Counsel, Companhia Vale do Rio Doce, Rio de Janeiro, Brazil; Vice-Chair, IBA Corporate Counsel Forum*

*Speakers will include*

**Kathryn Atkinson** *Miller & Chevalier, Washington DC, USA*

**Mark Krutsinger** *Assistant General Counsel & Middle East/Eurasia Regional Chief Counsel, Halliburton, USA/UAE*

## **WORKSHOP II**

### **Current important antitrust decisions**

The Court of First Instance in Luxembourg has upheld the European Commission's 2004 Microsoft decision confirming two abuses that corporate counsel should keep in mind to the extent that they counsel on product design and licensing issues. It was held to be an abuse for Microsoft to improve the internet media streaming capabilities of Windows 98 2nd Edition without offering a version of Windows without that functionality, and in 1999 it should have licensed to a direct US competitor innovative technology for directory services that became part of the Windows 2000 Server. Hot issues including the Intel, Rambus and Qualcomm investigations, alleged cartel formations, collusion and price fixing including spin-off litigation in airline cases, will be discussed in this session. Recent merger decisions in the European Union including observations on the EC Merger Regulation will also be addressed by the panellists.

*Moderator*

**Niamh McCarthy** *Competition & Regulatory Lawyer, British Airways, London, England; Vice-Chair, IBA Corporate Counsel Forum*

*Speakers*

**Thomas Eilmansberger** *University of Salzburg, Department of European Law, Salzburg, Austria (invited)*

**Carel Maske** *Director Competition Law EMEA, Microsoft Corporation, Brussels, Belgium*

**Jeff Ogar** *Antitrust Counsel, American Airlines, Dallas, USA*

*Speaker from Philips (invited)*

## **WORKSHOP III**

### **Approach the future with confidence: diversity, gender, age and other important employment issues affecting the workforce – what key elements should a company include in its workplace policies?**

The primary key to an effective work policy is the commitment of management to enforce the policy in a fair and equitable manner and moreover to communicate these policies and its principles to its workforce on a regular basis. The panellists will address and suggest ways to resolve these employment law issues that frequently require investigation.

*Moderator*

**James E Brumm**

*Speakers*

**Barry Mordsley** *Head of Employment, Salans, London, England; Chair, IBA Discrimination and Gender Equality Committee*

**Regina Glaser** *Heuking Kühn Lüer Wojtek, Düsseldorf, Germany*

**James E Brumm**

1600 – 1615 **Coffee/Tea Break**

1615 – 1700 **PLENARY III**

### **The global beauty contest – how to select and work with outside counsel**

The traditional long-term relationship between partner and in-house client has evolved into a new model, one in which outside firms compete for business with corporate clients by parading their legal specialisations as if at a beauty contest, lowering their costs and finding new, alternative methods of collaboration. 'Partnering' and work-sharing between in-house counsel and law firms has taken on many variations, including creative fee arrangements and success premiums, which challenge the hourly rate model. A panel of distinguished speakers will provide perspectives from both in-house and external counsel, offering advice on winning business and working together harmoniously to achieve common objectives.

*Moderators*

**Jean-Claude Najjar** *Senior Counsel & Chief Compliance Officer EMEA, GE Commercial Finance, Paris, France; Council Member, IBA Legal Practice Division; Immediate Past Co-Chair, IBA Corporate Counsel Forum*

**James E Brumm**

**Henry Z Horbaczewski**

1900 **Conference Dinner**

See General Information for further details.

Tuesday 19 February

## **Corporate Counsel Day**

*Please note that this day is open only to corporate counsel: private practitioners may not attend sessions on this day.*

0800 – 0900 **Registration**

0900 – 0905 **Welcome**

**Henry Z Horbaczewski**

0905 – 1030 **PLENARY I**

### **Is the merely quantifiable really real? Metrics, data capture and quantitative reporting to management: what we measure is what we are**

General counsel are under increased pressure from corporate management to quantify the performance of corporate legal services and of compliance. What metrics are actually being used? Do they successfully measure our effectiveness, or what is easily measured? Is the focus on metrics aiding or distorting the in-house legal function and compliance?

*Moderator*

**Henry Z Horbaczewski**

*Speakers*

**Erich Andersen** *Vice President and Associate General Counsel, EMEA Microsoft Corporation, Paris, France*

**Sabine Lochman** *General Counsel, Johnson & Johnson, Paris, France (invited)*

**Peter Nowak** *General Counsel, PricewaterhouseCoopers Eurofirms CVBA, Frankfurt am Main, Germany*

1030 – 1100 **Coffee/Tea Break**

1100 – 1230 **PLENARY II**

### **How to be an in-house leader: the evolving role of in-house counsel**

Rewards of success and leadership come with responsibilities. How has the role of an in-house counsel evolved over the years from legal adviser to compliance officer, risk manager, strategic leader and governance champion? What degree of generic risk management and leadership is expected from an in-house counsel and why are corporations requesting a clear commitment from their in-house counsels in promoting a culture of compliance? The panellists will discuss the challenges they face in implementing global compliance and risk management programs within their respective organisations. Delegates will have an opportunity to share their own experiences.

This will be followed by further discussion on the proposal for an In-House Counsel Chapter for the IBA Code of Ethics. The

IBA is in a unique position to carve out an international unified protocol for corporate counsel. Since the IBA Rules of Ethics in principle apply to all lawyers, whether in private practice or in-house, the Corporate Counsel Forum (CCF) has agreed to author an additional chapter to the IBA Rules, which will address the specific rules applicable to in-house counsel. During the session the first draft of this chapter will be introduced and discussed. A more definitive proposal will be discussed during the IBA 2008 Conference in Buenos Aires.

*Moderator*

**Stanley Rowe** *Corporate Legal Director/ General Counsel, Ezz Steel, London, England; Vice-Chair, IBA Corporate Counsel Forum*

*Speakers*

**Wendy Harrison** *Head of Compliance Strategy and Development, Shell International, London, England*

**Isabelle Hautot** *Legal Director Litigation Group and Knowledge Management, France Télécom, Paris, France; Vice-Chair, IBA Corporate Counsel Forum*

**Jan Eijsbouts** *Former General Counsel, Director of Legal Affairs, Azko Nobel Nv, Arnhem, The Netherlands; IBA CCF Advisory Board*

1230 – 1400 **Buffet lunch**

#### 1400 – 1600 **SPEED TABLE TALKS**

*Delegates will be grouped at small discussion tables, to talk with colleagues in an informal but structured setting about the hottest issues of the day. Each discussion table will be moderated, and moderators will rotate among the tables so that participants will have an opportunity to discuss each issue below.*

#### **Discussion Table 1 Innovative strategies in working with outside counsel**

*Moderator*

**Sylvia Khatcherian** *Managing Director, Legal and Compliance, Morgan Stanley, New York, USA; IBA Secretary Treasurer*

#### **Discussion Table 2 The art of listening to your client, and why it should matter to you**

*Moderator*

**Thomas Hickey**

#### **Discussion Table 3 Five issues that keep corporate counsel awake at night**

*Moderator*

**Joshua Thompson** *General Counsel, Jefferies Finance LLC, New York, USA; Vice-Chair, IBA Corporate Counsel Forum*

#### **Discussion Table 4 Cultural challenges in cross-border negotiations – what every in-house counsel needs to know**

*Moderator*

**Giuseppe Sanna** *Senior Vice President & General Counsel CHEP Europe, Surrey, England; Senior Vice-Chair, IBA Corporate Counsel Forum*

*Exhibitors at this conference will include:*



### **Corporate Counsel Advisory Board Members**

**Pedro Aguiar de Freitas** *General Counsel, Companhia Vale do Rio Doce, Rio de Janeiro, Brazil; Vice-Chair, IBA Corporate Counsel Forum*

**James E Brumm** *Executive Vice-President and General Counsel, Mitsubishi International Corporation, New York, USA; Senior Co-Chair, IBA Corporate Counsel Forum*

**Bruno Cova** *Paul Hastings Janofsky Walker LLP, Milan, Italy; Former Lead Counsel to the Administrator of Parmalat SpA, Milan, Italy*

**Jan Eijsbouts** *Former General Counsel, Director of Legal Affairs, Akzo Nobel NV, Arnhem, The Netherlands*

**Isabelle Hautot** *Legal Director Litigation Group and Knowledge Management, France Télécom, Paris, France; Vice-Chair, IBA Corporate Counsel Forum*

**Peter Herbel** *General Counsel, Total, Paris, France*

**Beat Hess** *Legal Director, Royal Dutch Shell Plc, The Hague, The Netherlands*

**Thomas Hickey** *Regional Manager, Office of General Counsel, Hess Oil & Gas, Kuala Lumpur, Malaysia; Secretary, IBA Corporate Counsel Forum*

**Henry Z Horbaczewski** *Senior Vice-President and General Counsel, Reed Elsevier Inc, New York, USA; Co-Chair, IBA Corporate Counsel Forum*

**David Krasnostein** *Group General Counsel, Corporate Centre Group Legal Department, National Australia Bank, Melbourne, Australia*

**Charles Lawton** *General Counsel, Rio Tinto plc, London, England*

**Niamh McCarthy** *Competition & Regulatory Lawyer, British Airways, London, England; Vice-Chair, IBA Corporate Counsel Forum*

**Greg McCurdy** *Senior Attorney, Microsoft Corporation, Redmond, Washington, USA*

**Jean-Claude Najar** *Council Member, IBA Legal Practice Division; Senior Counsel & Chief Compliance Officer EMEA, GE Commercial Finance, Paris, France; Immediate Past Co-Chair, IBA Corporate Counsel Forum*

**Logan Robinson** *Executive Vice-President, General Counsel and Government Relations, Metaldyne, Plymouth, Michigan, USA*

**Stanley Rowe** *Corporate Legal Director / General Counsel, EZZ Steel, London, England; Vice-Chair, IBA Corporate Counsel Forum*

**Giuseppe Sanna** *Senior Vice-President and General Counsel, CHEP Europe, Surrey, England; Senior Vice-Chair, IBA Corporate Counsel Forum*

**Joshua Thompson** *General Counsel, Jefferies Finance LLC, New York, USA; Vice-Chair, IBA Corporate Counsel Forum*

**Peter Turner** *Chief Executive Officer and General Counsel, Australian Corporate Lawyers Association, Brighton, Victoria, Australia*

**Duncan Wiggetts** *PwC Partner Eurofirms OGC Assurance Counselling & Litigation Team, PricewaterhouseCoopers, The Hague, The Netherlands; Vice-Chair, IBA Corporate Counsel Forum*

# Information

## Date

17 – 19 February 2008

## Venue

Hilton Frankfurt  
Hochstrasse 4  
60313 Frankfurt am Main  
tel: +49 (0) 69 13380 2220  
fax: +49 (0) 69 1338-0 6020  
www.hilton.co.uk/frankfurt

## Language

All working sessions and conference materials will be in English.

## How to register

Register online before 11 February 2008 at [www.ibanet.org/conferences/7th\\_International\\_Corporate\\_Counsel\\_Conference](http://www.ibanet.org/conferences/7th_International_Corporate_Counsel_Conference) and make payment by credit card, to avail of the ten per cent online registration discount or complete the attached registration form and return it to Annie Dunster at the IBA together with your payment. You should receive e-mailed confirmation of your registration within three days; if you do not then please contact Annie Dunster at [annie.dunster@int-bar.org](mailto:annie.dunster@int-bar.org).

**After 11 February 2008** it will not be possible to register online and registrations must be received in hard copy at the IBA office.

Please note the working sessions on Tuesday 19 February will be open only to corporate counsel.

## Fees

Online registrations received :

	on or before 11 January	after 11 January
Corporate counsel	£650	£740
IBA member	£990	£1080
Non-member **	£1,125	£1,215
Young lawyers (under 30)		
Academics / Judges (Full time)	£745	£1,215

Hard copy registration forms and fees received:

	on or before 11 January	after 11 January
Corporate counsel	£720	£820
IBA member	£1,100	£1,200
Non-member **	£1,250	£1,350
Young lawyers (under 30)		
Academics / Judges (Full time)	£825	£1,350
Guest fee	£35	£35

Conference Dinner £35

**Please note working sessions on Tuesday 19 February are open only to corporate counsel: private practitioners may not attend.**

\*\* By paying the non-member fee, we welcome you as a delegate member of the IBA for the year in which this conference is held, which entitles you to the following benefits:

- 1) Password access to certain parts of the IBA website.
- 2) Receipt of IBA E-news and access to online versions of International Bar News.
- 3) Pay the member rate for any subsequent conference registrations for this calendar year.
- 4) Take advantage of IBA Special Offers.

If you would like to become a full or general member of the IBA, which includes membership of one or more committees – and inclusion in and access to our Membership Directory – we encourage you to do so now in order to register for this conference at the 'member rate'. Full details of how to join can be found at [www.ibanet.org](http://www.ibanet.org).

The IBA offers senior lawyers a discounted registration fee. Please contact the IBA office for further information.

Full payment must be received in order to process your registration.

## Fees include

- \* Attendance at working sessions (Tuesday 19 February is open only to corporate counsel)
- \* Conference materials, including any available speakers' papers submitted to the IBA before 25 January 2008
- \* Access to the above conference working materials from the IBA website ([www.ibanet.org](http://www.ibanet.org)) approximately seven days prior to the conference
- \* Lunch (Tuesday 19 February is open only to corporate counsel)
- \* Tea and coffee during breaks
- \* Invitation to hosted Welcome Reception on Sunday 17 February

Please note that registrations are not transferable.

## Guest fees include

- \* Invitation to hosted Welcome Reception on Sunday 17 February

Guests are not entitled to attend the working sessions. No member of the legal profession may be registered as a guest.

## List of participants

In order for your name to appear in the list of participants, which will be distributed at the conference, your registration form must be received by 11 February at the latest.

## Registration confirmation

All documentation regarding your attendance at the conference is obtained through the IBA website. Upon receipt of your payment for the conference a confirmation e-mail will be sent containing instructions on how to download the documents. Registration confirmation will not be distributed by post.

## Payment of registration fees

**Pounds sterling:** by cheque drawn on a UK bank and in favour of the International Bar Association. Please send to: 10th Floor, 1 Stephen Street, London W1T 1AT, United Kingdom.

**OR** by bank transfer to the IBA account number: 13270222 at the National Westminster Bank, St James's & Piccadilly Branch, (Sort Code 56-00-03), 208 Piccadilly, London W1A 2DG, United Kingdom or SWIFT address NWBKGB2L or IBAN GB05NWBK56000313270222. Please ensure that a copy of the bank transfer details is attached to your registration form.

**Euro:** by cheque converted at the current rate of exchange and in favour of the International Bar Association OR by bank transfer to the IBA Bank Account Number 550/00/06570631 at the National Westminster Bank, St James's & Piccadilly Branch, (Sort Code 56-00-03), 208 Piccadilly, London W1A 2DG, United Kingdom SWIFT address NWBKGB2L or IBAN GB58NWBK60721106570631. Please ensure that a copy of the bank transfer details is attached to your registration form.

**US dollars:** by cheque converted at the current rate of exchange and drawn on a US bank and in favour of the International Bar Association. Please send to: 10th Floor, 1 Stephen Street, London W1T 1AT, United Kingdom.

**OR** by bank transfer to the IBA account number: 01286498 at the National Westminster Bank, St James's & Piccadilly Branch, (Sort Code 56-00-03), 208 Piccadilly, London W1A 2DG, United Kingdom. Please ensure that a copy of the bank transfer details is attached to your registration form.

**Credit card payments:** by Visa, MasterCard or American Express. No other cards are accepted.

PLEASE ENSURE THAT YOUR NAME AND THE WORDS 'CON 83 + FRANKFURT' APPEAR ON ANY TRANSFER OR DRAFT.

**Cancellation of registration**

If cancellation is received in writing at the IBA office by 25 January 2008, fees will be refunded less a 25 per cent administration charge. We regret that no refunds can be made after this date.

**Travel arrangements and visas**

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local Embassy or Consulate. We are unable to send out letters supporting visa applications to embassies prior to receipt of your registration form and full payment of registration fees.

Please apply for your visa in good time.

**Hotel accommodation**

A limited number of rooms have been reserved at the Hilton Frankfurt Hotel ([www.hilton.co.uk/frankfurt](http://www.hilton.co.uk/frankfurt)) for the nights of 17 and 18 February. The following rates are per room, per night inclusive of VAT and exclusive of buffet breakfast.

Single / Double guest room: €199.00 per night.

Hilton breakfast is €29.00 per person and the hotel levies a €6.00 per person portorage charge.

Hilton Deluxe Rooms are available at a supplement of €45.00 per room per night. Hilton Executive Rooms located on the top floor of the hotel are available at a supplement of €80.00 per room per night.

Please complete the attached accommodation form and send it direct to the hotel to make your reservation. The hotel requires a credit card number to secure your reservation.

**Cancellations** may be made in writing until 1600 hours on arrival day. After this time, cancellations or no-shows will be charged with 90% of the agreed room rate for the whole of the booked period unless the hotel has stated in writing its agreement to the reserver's written cancellation of the booking, or has been able to re-sell the rooms at the same price.

Please note that any reservation made after 25 January 2008 will be subject to availability and cannot be guaranteed at the special IBA rate.

As a limited number of rooms have been blocked at the hotel, availability cannot be guaranteed once the room block is full.

Delegates are responsible for making accommodation reservations directly with the hotel and entering into an agreement with the hotel regarding credit card guarantees, cancellation terms and conditions, and room rates (should these differ from the special IBA rate). The IBA cannot accept responsibility for hotel accommodation disputes between a delegate and the hotel.

**Disabled access**

The Hilton Frankfurt is wheelchair accessible. Please notify us if you require special assistance.

**Promotional literature**

Please note that no individual or organisation may display or distribute publicity material or other printed matter during the conference, unless by prior arrangement with the IBA. Organisations and companies wishing to discuss promotional opportunities should contact the Sponsorship Department at the IBA [sponsorship@int-bar.org](mailto:sponsorship@int-bar.org).

**Social programme**

Conference dinner - Monday 18 February

The conference programme will be held at the renowned Nizza am Main, a fine gourmet restaurant, situated in the heart of the city on the north shore of the river Main. The Nizza offers cuisine at its best and delegates will have a chance to enjoy breath-taking views over the Main and an evening in convivial company.

Ticket price £35 per person.

Ticket reservations cannot be guaranteed unless payment has been received before 11 February 2008, subject to availability.

The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the conference unless they are satisfied not only that the money in question remains under their control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).

# Registration Form

## 7th Annual Corporate Counsel Conference, Hilton Frankfurt 17 – 19 February 2008, Frankfurt am Main, GERMANY

Please read the 'Information' section before completing this form and return it together with your payment, to Annie Dunster at the address overleaf.

**TO OBTAIN A TEN PER CENT DISCOUNT ON THE FEES BELOW, REGISTER BY 11 FEBRUARY ON-LINE AT [WWW.IBANET.ORG/CONFERENCES/7TH\\_INTERNATIONAL\\_CORPORATE\\_COUNSEL\\_CONFERENCE](http://WWW.IBANET.ORG/CONFERENCES/7TH_INTERNATIONAL_CORPORATE_COUNSEL_CONFERENCE).**

**Personal details** (Please attach your business card or write in block capitals)

Name \_\_\_\_\_

Name as you wish it to appear on your badge (if different from above) \_\_\_\_\_

Membership number (if applicable) \_\_\_\_\_ Date of birth \_\_\_\_\_

Firm / Company / Organisation \_\_\_\_\_

Address \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Guest \_\_\_\_\_

**Special dietary requirements** \_\_\_\_\_

To obtain a ten per cent discount on the fees below, register by 11 February on-line at [www.ibanet.org/conferences/7th\\_International\\_Corporate\\_Counsel\\_Conference](http://www.ibanet.org/conferences/7th_International_Corporate_Counsel_Conference). On-line early fee for Corporate Counsel is £650. Please see 'Information' for online registration details.

<b>Registration form and fees received:</b>	<b>On or before 11 January</b>	<b>After 11 January</b>	<b>Amount Payable</b>
Corporate Counsel	£720	£820	£
IBA member	£1,100	£1,200	£
Non-member	£1,250	£1,350	£
Young lawyers (under 30 years)	£825	£1,350	£
Academic / Judges (Full time)	£825	£1,350	£
Guest	£35	£35	£
<b>Social Function</b>	Number of tickets	Price	
Conference dinner Monday 18 February	_____	£35	£

\* Join the IBA today and register for this Conference at the IBA member rate.

The IBA offers senior lawyers a discounted registration fee. Please contact the IBA office for further information.

Social function tickets reservations are subject to availability and cannot be guaranteed unless payment has been received before 11 February.

**TOTAL AMOUNT PAYABLE** £

**Please note that registrations are not transferable**

**Full payment must be received in order to process your registration. Please find the IBA membership application on [www.ibanet.org](http://www.ibanet.org)**

### Payment details

I enclose a cheque / bank draft made payable to the IBA for the total amount payable.

I have transferred to the IBA bank account the total amount payable and have attached a copy of the bank transfer details.

Please charge the total amount due to my Visa / Mastercard / American Express / Diners \*\*Delete as appropriate (Other cards are not accepted).

Card number \_\_\_\_\_ Start date \_\_\_\_\_ Expiry date \_\_\_\_\_

Name of card holder \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

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**Where did you first hear about this Conference?**

- IBA CONFERENCE     OTHER CONFERENCE     DIRECT MAIL     INTERNET     ADVERTISEMENT  
 E-MAIL     EDITORIAL     RECOMMENDATION     OTHER

*Please provide further details, quoting code (if applicable)*

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If you do not want your details to be passed on, please tick the box

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***Please send the completed form to:***

Annie Dunster

**International Bar Association**

10th Floor, 1 Stephen Street, London W1T 1AT, United Kingdom

Tel: +44 (0)20 7691 6868    Fax: +44 (0)20 7691 6545    Fax: +44 (0)20 7691 6544

e-mail: [annie.dunster@int-bar.org](mailto:annie.dunster@int-bar.org)    website: [www.ibanet.org](http://www.ibanet.org)

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For office use only Payment \_\_\_\_\_ Banked \_\_\_\_\_ Processed \_\_\_\_\_

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# Accommodation

## Hilton, Frankfurt

7th Annual Corporate Counsel Conference, 17 - 19 February 2008

Frankfurt am Main, GERMANY

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Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

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Tel \_\_\_\_\_

Fax \_\_\_\_\_

E-mail \_\_\_\_\_

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**Single/Double €199.00 per room per night**

**Deluxe room €244.00 per room per night**

**Executive room €279.00 per room per night**

The above rates include VAT at 19% and service charges but exclude breakfast and portage charge.

Any reservations made after 25 January 2008 will be subject to availability and cannot be guaranteed at the above rates.

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**Please reserve:**

Single room

Double room

Deluxe room

Executive room

Arrival date \_\_\_\_\_ Departure date \_\_\_\_\_

Total number of nights \_\_\_\_\_ **Total amount payable** \_\_\_\_\_

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**Cancellation policy**

The hotel requires a credit-card number to secure your booking. Cancellations may be made in writing until 1600 hours on arrival day. After this time, cancellations or no-shows will be charged with 90% of the agreed room rate for the whole of the booked period unless the hotel has stated in writing its agreement to the reserver's written cancellation of the booking, or has been able to re-sell the rooms at the same price.

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**Payment details**

A credit card number is required to secure the booking. Cards accepted: American Express / Mastercard / Visa / Diners. \*\*Delete as appropriate.

Other cards not accepted.

Card number \_\_\_\_\_ Expiry date \_\_\_\_\_

Name of card holder \_\_\_\_\_

Signed \_\_\_\_\_ Date \_\_\_\_\_

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**Please return to:**

Hilton Frankfurt

Tel: +49 (0) 69 13380 2230

Fax: +49 (0) 69 13380 6030

Email: ReservationTeam.frankfurt@hilton.com



the global voice of  
the legal profession

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**The College of Law**   
of England and Wales

# Introducing the new LL.M in International Professional Legal Practice

The IBA and the College of Law of England and Wales are delighted to announce details of the launch of the LL.M in International Professional Legal Practice for January 2008

Aimed at law graduates, newly qualified and more experienced lawyers wishing to enhance their skills and to compete in the global market; the LL.M is based on legal practice and provides you with a qualification that is rigorous, challenging and stimulating yet at the same time being highly beneficial to your day to day working life.

## The benefits of the LL.M in International Professional Legal Practice

### **You choose what to study**

- Tailor what you study to your career path and/or practice area
- All modules are practice-led with contributions from leading global law firms

### **You choose how to study**

- Study your LL.M at a time and place that suits you
- We supply an extensive suite of user-friendly, practical course material including electronic learning aids

### **You choose your pace of learning**

- Modular course design enables you to determine your own pace of learning
- Modules start in January and July each year

### **Register now and take that step for educational and career development**

For further information, and to register please email: [IBALLM@lawcol.co.uk](mailto:IBALLM@lawcol.co.uk)

The International Practice Diploma is a continuing legal education programme designed specifically to meet the needs of international practitioners throughout the world.

Consisting of ten modules from Business Law through to Human Rights Law, the programme starts in January and July each year with the option to convert the Diploma into an LL.M module (further study required).

*I found the course very interesting and of a very good standard. The IBA and College of Law should be congratulated on this wonderful initiative.*

**Glenn Ferguson Partner, Notary Public, Ferguson Cannon Lawyers**

*The International Practice Diploma provides lawyers with an excellent opportunity to obtain practical knowledge in a variety of legal topics that also broadens your professional expertise. I feel the course of study required to obtain the Fellowship was substantive and truly helpful in furthering my level of knowledge and expertise in the arena of international law."*

**Frances Phillips Taft, Of Counsel, International Benefits Practice Hammonds**

For further information and to register visit [www.ibanet.org/education/apply.cfm](http://www.ibanet.org/education/apply.cfm)



# International Bar Association

## the global voice of the legal profession

The **International Bar Association (IBA)**, established in 1947, is the world's leading organisation of international legal practitioners, bar associations and law societies. The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of 30,000 individual lawyers and more than 195 bar associations and law societies spanning all continents. It has considerable expertise in providing assistance to the global legal community as well as being a source of distinguished legal commentators for international news outlets.

Grouped into two divisions – the **Legal Practice Division** and the **Public and Professional Interest Division** – the IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to-date information. Through the various committees of the divisions, the IBA enables an interchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of business law around the globe. Additionally, the IBA's high-quality publications and world-class conferences provide unrivalled professional development and network-building opportunities for international legal practitioners and professional associates.

The IBA's **Bar Issues Commission** provides an invaluable forum for IBA member organisations to discuss all matters relating to law at an international level.

The IBA's **Human Rights Institute** works across the Association, to promote, protect and enforce human rights under a just rule of law, and to preserve the independence of the judiciary and the legal profession worldwide.

Other institutions established by the IBA include the **Southern Africa Litigation Centre** and the **International Legal Assistance Consortium**.

### **Corporate Counsel Forum Overview**

The mission of the Corporate Counsel Forum is to be the pre-eminent forum within the IBA for discussion, education and spokespersonship by, for and among corporate counsel, respecting the proper role and expectations of the professional acting for a corporation. A comprehensive publications and programme effort furthers this mission.

In particular, the forum wishes to assist its members in functioning effectively within corporate hierarchies, satisfying business objectives while rendering legal services to the corporation in accordance with the highest professional standards. The forum seeks to maintain a particular focus on topics and themes of this nature which are currently relevant to its membership. At present, these include:

- selection of, liaison with and supervision of outside counsel;
- professional evaluation, development, privilege and responsibility in the corporate setting;
- globalisation and multi-jurisdictional practice;
- managing the corporate legal function; and
- corporate governance.

### **European Forum Overview**

The European Forum (EF) was established in 1989 to provide a focus for the work carried out by the IBA, with lawyers in Europe developing their practice under changing legal systems, and also to act as a channel for IBA communication with the bar associations of these local lawyers. Regional conferences and roadshows, discounted legal publications and conference proceedings, and newsletters also provide lawyers from other countries with up-to-date information on legal developments in the region.

*For further information please contact:*

#### **International Bar Association**

10th Floor, 1 Stephen Street, London W1T 1AT, United Kingdom

tel: +44 (0) 20 7691 6868 fax: +44 (0)20 7691 6544

email: [member@int-bar.org](mailto:member@int-bar.org) website: [www.ibanet.org](http://www.ibanet.org)





# IBA Conferences 2007-2008

13-15 January 2008 Dubai, UAE

## Islamic banking law

A conference presented by the IBA Banking Law Committee and supported by the IBA Arab Regional Forum

1 February 2008 New York City, USA

## 11th IBA International Arbitration Day: New York Convention – 50 Years

A conference presented by the United Nations and the IBA Arbitration Committee and supported by the IBA North American Regional Forum

17-19 February 2008 Frankfurt am Main, Germany

## 7th Annual International Corporate Counsel Conference

A conference presented by the IBA Corporate Counsel Forum and supported by the IBA European Forum

27-29 February 2008 Mexico City, Mexico

## First Conference of the Americas

A conference co-presented by the IBA Latin American Regional Forum, the IBA North American Regional Forum and the IBA Bar Issues Commission

27 February 2008

## Bar Leaders' Day

Presented by the IBA Bar Issues Commission

3-4 March 2008 London, England

## 13th IWTP Conference 'Latest planning techniques for international private clients: trust, tax, insurance, succession and other issues'

A conference presented by the IBA Individual Tax and Private Client Committee and supported by the Real Property Probate and Trust Section of the American Bar Association and the IBA European Regional Forum

9-11 March 2008 London, England

## 9th Annual Private Investment Funds Conference

A conference presented by the IBA Private Investment Funds Subcommittee of the Financial Services Section, the Subcommittee on Private Investment Entities of the Committee on Federal Regulation of Securities of the American Bar Association of Business Law and supported by the IBA European Regional Forum

7-8 April 2008 Sydney, Australia

## The Global Impact of Private Equity

A conference co-presented by the Legal Practice Division of the International Bar Association and the Business Law Section of the Law Council of Australia and supported by the IBA Asia Pacific Regional Forum

10-11 April 2008 London, England

## Globalisation – Ramifications for Employment and Discrimination Law

A conference co-presented by the IBA Employment and Industrial Relations Law Committee and the Discrimination and Gender Equality Committee and supported by the IBA European Regional Forum

11 April 2008 Barcelona, Spain

## Corporate Social Responsibility and the Business Lawyer

A conference presented by the IBA Corporate Social Responsibility Committee and supported by the IBA European Regional Forum

17 April 2008 Tokyo, Japan

## International Competition Conference

A conference presented by the IBA Antitrust Committee in collaboration with the Global Competition Law Forum and supported by the IBA Asia Pacific Regional Forum

23-25 April 2008 Paris, France

## 6th Annual Anti-Corruption Conference – The Awakening Giant of Anti-Corruption Enforcement

Presented by the IBA Public and Professional Interest Division and supported by the IBA European Regional Forum

28-30 April 2008 Copenhagen, Denmark

## Biennial Conference of the Section on Energy, Environment, Natural Resources and Infrastructure Law

A conference presented by the IBA Section on Energy, Environment, Natural Resources and Infrastructure Law and supported by the IBA European Regional Forum

12-13 May 2008 Amsterdam, Netherlands

## Technology and Sourcing in the Financial Services Sector: New Challenges and Solutions

A conference presented by the IBA Technology Law Committee and supported by the IBA European Regional Forum

18-20 May 2008 Stockholm, Sweden

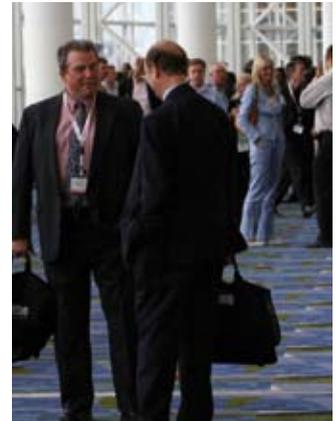
## 14th Annual Global Insolvency and Restructuring Conference

The conference is being presented by the IBA Section on Insolvency, Restructuring and Creditors Rights (SIRC) and supported by the IBA European Regional Forum

19-20 May 2008 Munich, Germany

## 19th Annual Communications and Competition Law Conference

A conference presented by the IBA Communications Law Committee and the Antitrust Committee and supported by the IBA European Regional Forum



### IBA Annual Conferences

12-17 October 2008 Buenos Aires, Argentina

#### IBA Annual Conference 2008

(further details to follow)

4-9 October 2009 Madrid, Spain

#### IBA Annual Conference 2009

(further details to follow)

3-8 October 2010 Vancouver, Canada

#### IBA Annual Conference 2010

(further details to follow)

### Further information

The IBA website – [www.ibanet.org](http://www.ibanet.org) – lists details of all forthcoming IBA conferences, including programme and registration information.

To receive a printed programme by mail, please contact:

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